

Sales Manager

EarthRoamer – The Global Leader in Expedition Vehicle Design – is seeking an Experienced Sales Manager to lead all New and Preowned EarthRoamer Expedition Vehicle Sales. The successful candidate must be committed to building relationships with our customers who share a common affinity for exploration, adventure and off-grid living.

Duties and Responsibilities

- Responsible for selling new and preowned EarthRoamer Expedition Vehicles from initial customer contact to vehicle delivery
- Work with Engineering and Production to communicate all product build information
- Manage office support staff
- Assist with trade shows and customer events

Skills / Qualifications

- Must be authentic, have impeccable integrity and excellent interpersonal skills
- Prior experience with sales to high net worth individuals of luxury automobiles, high-end real estate, aircraft or yacht sales preferred
- Goal driven, self-starter with a great work ethic
- Must have a positive attitude, professional appearance and demeanor
- Excellent written and verbal communication skills
- Strong computer skills, Word, Excel and Outlook.
- Must be able to understand and effectively communicate technical information about vehicles
- Experience writing sales contracts and consignment agreements
- Must be able to obtain a Colorado Automobile Sales Person License, have a valid in-state driver's license with a satisfactory Motor Vehicle Report (MVR), and pass a background check
- Ability to work with customers via telephone, email, or at our factory and follow-up with all communications
- Open to taking direction but not afraid to take initiative

Benefits

- Medical/Dental/Vision Insurance
- Life Insurance
- Short Term & Long-Term Disability Insurance
- 401K
- Paid Vacation & Holidays